



BASA and Bricker & Eckler Present:



# Intensive Labor Negotiations Academy

January 21, 2022 | 9:00 a.m. – 2:00 p.m.  
BASA | 8050 N. High Street, Suite 150 | Columbus, OH 43235

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## AGENDA

- 9:00 a.m. - 10:00 a.m.**      **A Day in the Life: Labor Negotiations Version**  
*The Bricker Bargaining Team*
- 10:00 a.m. - 10:45 a.m.**      **Preparing for Negotiations**  
*Beverly Meyer, Diana Brown and Susan Oppenheimer, Bricker & Eckler*
- 10:45 a.m. - 11:00 a.m.**      **BREAK**
- 11:00 a.m. - 12:00 p.m.**      **Bargaining Methods and Strategies**  
*George Albu, Mediator and Dane Gaschen, Bricker & Eckler*
- 12:00 a.m. - 12:30 p.m.**      **LUNCH (provided for in-person attendees)**
- 12:30 p.m. - 1:15 p.m.**      **Dealing with labor shortages and other emerging issues**  
*Dave Lampe and Jason Stuckey, Bricker & Eckler*
- 1:15 p.m. - 2:00 p.m.**      **When Tension Rises: Managing ULPs, Strike Threats and Strikes**  
*Nicole Donovan and Kate Davis, Bricker & Eckler*



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**Complete registration form and enclose a check or purchase order and mail to:**

BASA | 8050 North High Street, Suite 150 | Columbus, OH 43235

**Full Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_ **School District/Organization:** \_\_\_\_\_

**Address/City/State/ZIP:** \_\_\_\_\_

**Phone:** \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ **Fax:** \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

**Email:** \_\_\_\_\_

**Cost:**

\_\_\_\_\_ \$179.00 BASA Member Registration      \_\_\_\_\_ In-Person      \_\_\_\_\_ Virtual

\_\_\_\_\_ \$209.00 Non-member Registration      \_\_\_\_\_ In-Person      \_\_\_\_\_ Virtual

\_\_\_\_\_ PO Number

**\*Please Note: Workshop registration fees listed are applicable for both in-person and virtual attendance.**

**Workshop Attendance:**

If you plan to attend this workshop in-person, please arrive to the BASA office located at 8050 North High Street, Suite 150. If you prefer to attend virtually, you will receive a Zoom link to the email provided on January 18.

**Cancellations & Refunds:**

Refunds or credit will be given only for cancellations made in writing (mail or fax) and received by the BASA office up to five business days prior to the event. Cancellations 5 business days or less prior to the conference are subject to a 50% cancellation fee. No refunds will be given for "no-shows."

**Additional Information:**

Participants in BASA workshops will receive a certificate of completion. Participants should discuss the outcomes of their experience with their Local Professional Development Committee (LPDC).

**Graduate Credit**

May be available for an additional fee and granted upon completion of an additional assignment. Questions should be directed to Cheryle "Dee" Basinger at [cbasinge@ashland.edu](mailto:cbasinge@ashland.edu).

**Questions?**

For additional information, contact BASA via email at [moody@basa-ohio.org](mailto:moody@basa-ohio.org) or by phone at (614) 846-4080.